

You. Your Client.  
Nextension.  
Everybody Wins

## Welcome to Nexia NEXTension

**NEXTension allows you to provide your clients with the right advice when you might be outside of your field of expertise.**

**As part of NEXTension, Nexia's experienced advisors provide advice to firms on behalf of their clients from which practitioners and their clients benefit significantly.**

### Who we are?

Nexia Australia represents a network of solution focused accounting and consulting firms in Australia, supported by global links to Nexia International. We offer a full service accounting solution with experienced partners and an enthusiastic team.

With 70 partners and 500 staff, Nexia Australia has grown into one of Australia's leading chartered accounting firms with offices in Adelaide, Brisbane, Canberra, Darwin, Melbourne, Perth, Sydney and New Zealand (Christchurch).

We offer a comprehensive range of services in the areas of:

- Audit & Assurance
- Business Advisory
- Corporate Advisory
- Family Office
- Finance & Lending Services
- Financial Services
- Forensic Accounting
- Management Consulting
- Superannuation Solutions
- Taxation Consulting

### What is NEXTension?

NEXTension is a membership based network which provides accounting and legal firms with specialist advice and support.

Members get access to our firm's service line experts and our national and international network (Nexia International) to assist in servicing their clients who have needs outside their immediate area of expertise.

Our goal is to offer an alliance to your firm that extends your service capabilities to your clients in a collaborative and non-intrusive manner.

The alliance will also provide access to internal services such as training, peer reviews and other practice management issues that are often complex and too expensive to implement for small firms.

#### Australia & New Zealand

National Fee Income	AUD\$80m
Offices:	8
Total Personnel:	570
Ranked:	Top 20

#### Nexia International

National Fee Income	US\$2,918m
Offices:	600+
Total Personnel:	23,100
Ranked:	#10

### NEXTension Services

As a NEXTension member, you will have access to our specialised advisors in the following areas:

- Audit and Assurance
- Audit Ready
- Corporate Advisory
- Forensic Accounting
- HR Consulting
- Internal Audit
- Management Consulting
- Superannuation
- Tax Consulting

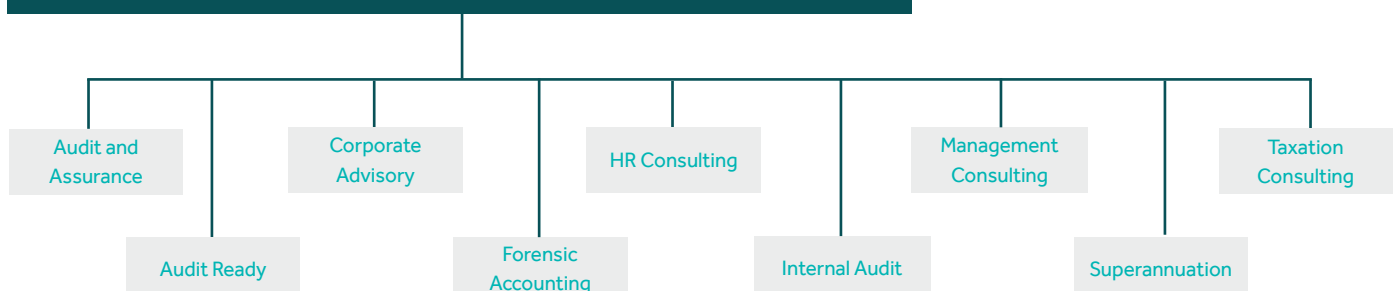
### Key Benefits

Personalised and targeted NEXTension services include:

- Reasonable phone access direct to our specialists
- Regular newsletters and articles
- One-on-one consultation meetings
- Invitations to our complimentary seminars on important developments and issues
- Contact with specialists who have access to a broad range of reference material, updated regularly
- Access to written tax advice  
Where written advice is required, we will provide an upfront fixed fee quote. We guarantee that there will be no surprises for you or your client when seeking our extended services.
- Connection to Nexia Australia's extensive networks (Information Technology, Grants, Lawyers, Consulting and Human Resources)
- Access to the Nexia International network
- Specific training (upon request at a discounted fee).

## NEXTension

A member network providing specialist advice and support for you and your clients



# The NEXTension Network

Through NEXTension, there are a number of networks available where Nexia can assist you to add value to your clients:

## Audit and Assurance

Nexia's Audit team has extensive experience working across a range of industries and business structures, including ASX listed companies, unlisted public companies, large proprietary companies, subsidiaries of foreign corporations, public sector organisations and not-for-profit entities.

### Services that we can provide include:

- Peer review of audit files
- Second partner review of files
- Advice on structuring of audit files and technology
- Training
- Provision of advice on the application of Australian Accounting Standards and Auditing Standards
- Undertaking audit work

## Audit Ready

The Nexia Audit Ready service provides assistance for your clients to prepare for audit.

### Services that we can provide include:

- Risk assessment and assistance establishing a risk management process
- Preparation of financial statements under Australian Accounting Standards and other reporting regimes
- Provision of technical opinions and position papers including advice on accounting standards
- Preparation of working papers for audit
- Provision of assistance and advice to audit committees
- Developing strategies to address issues and manage risks in the preparation process
- Developing impairment policies and procedures and related models
- Liaison with auditors and responses to audit queries
- Assistance with AFSL audit conditions

## Corporate Advisory

Our corporate advisory team will collaborate with you to identify and advise on solutions and strategic plans that minimise risk and maximise returns for your clients.

### Our services include assistance and advice on:

- Mergers & acquisitions
- Initial public offerings
- Due diligence
- Technical support
- Valuations
- Independent expert's reports
- Investigating accountant's reports

## Forensic Accounting

We pride ourselves on our ability to deliver objective, well-reasoned and logical advice in a timely manner.

Our team is adept at analysing and distilling complex information that enables both you and your client to have an understanding of the relevant financial and accounting issues regardless of whether the matter involves a matrimonial breakdown, acquisition or assessment of economic loss.

### Our services include:

- Litigation support
- Acting as an expert witness
- Business valuations
- Assistance in family law matters
- Investigations
- Economic loss assessments

## HR Consulting

Our consulting services will 'bring to life' your people and their capabilities through managing your organisational expectations in alignment with your organisation's vision and objectives.

We will also ensure that your culture is one that supports profitability through change and flexibility while ensuring that you retain the right individuals for your business.

### HR Consulting service offerings include:

- Performance Management
- Change Management
- Complex Employee Relations
- Coaching
- Organisational Development
- Workplace Counselling
- Talent Management
- Compliance with workplace relations law

## Internal Audit

Our Nexia Internal Audit Team develops practical solutions for our clients. Rather than just identifying design inadequacies, we close the loop through the provision of assistance and coaching to clients, ensuring their risk management framework evolves in the right direction.

Clients who do not wish to implement an on-going Internal Audit Function may be interested in individual assurance engagements that focus on current areas of concern, an Enterprise Risk Assessment or the preparation of a personalised Fraud Control Plan.

## Management Consulting

Our experienced Management Consultants offer innovative ways of adding value that focus on creativity, ingenuity and lateral thinking solutions.

### We specialise in:

- Business process improvement and business re-engineering
- Diagnostic analysis
- Organisational/operational reviews
- Management reporting/budgetary control reviews
- Costing reviews
- Profitability and efficiency reviews
- Risk management
- Strategic planning

## Superannuation

Nexia's superannuation team has the relevant experience to provide you with solid, reliable and trusted advice to allow you to identify and tailor superannuation strategies to optimise your clients' tax concessions and achieve their wealth accumulation goals.

### Services of our Super Solutions network include:

- Tax effective strategies to minimise tax
- Administration of Self Managed Superannuation Funds (SMSF)
- SMSF taxation and audits
- New fund establishment
- Preparation of estate planning and borrowing strategies
- Assistance with variations of existing SMSF Trust Deeds
- Assistance with trustee company acquisition
- Pension establishment (transition to retirement and account based income streams)

## Tax Consulting

The Nexia Taxation Consulting Division comprises a team of highly experienced advisors with experience inside and outside the ATO.

These specialists advise on the application of Australia's and international tax laws including income tax, capital gains tax, GST, fringe benefits tax, payroll tax and other countries' inheritance taxes.

We also advise on the application of the superannuation laws especially as they relate to self-managed superannuation funds.

### Services of our Tax Consulting services include:

- High level tax and superannuation law advice and second expert opinions
- Training
- Tax buys/sells/mergers
- International dealings/transactions

## Our Approach

We understand how important it is for you to keep your client relationships. As a member of our NEXTension network, you are the client. There is no direct involvement with your clients without your specific request.

## Transparency of fees

Where written advice is required, we will provide an upfront fee quote or estimate of costs. We guarantee that there will be no surprises for you or your client when seeking our extended services.

## How to join

If you would like to join our NEXTension network or to discuss further how membership to our NEXTension network can enhance the relationship you have with your clients, please contact a Nexia Advisor.